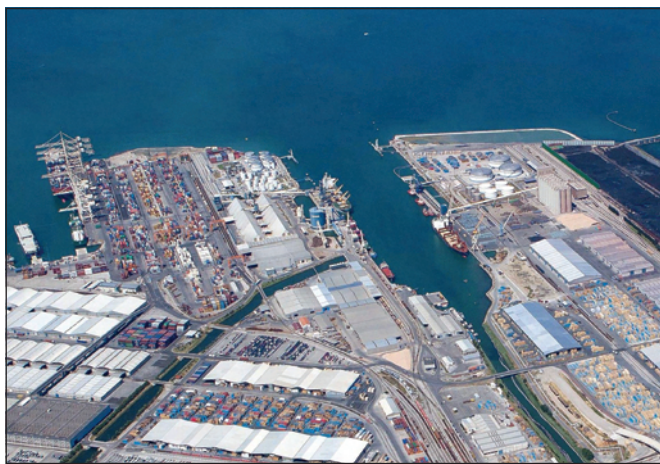


Two more signed up by Tideworks



Tideworks has recently signed up two new terminals - GIE Noumea Port in New Caledonia and Luka Koper in Slovenia.

GIE Noumea is a joint venture between stevedores Sofrana and Sato, which handle container, bulk, ro-ro and project cargo at the port. According to Mike Schwank, president of Tideworks Technology, Tideworks' ability to support all its cargo types with Mainsail played a big part in winning the project.

Tideworks will install its Mainsail, Mainsail Online, Spinnaker Planning system and Traffic Control applications. The contract also includes an infrastructure service agreement under which Tideworks will provide EDI services, remote administration of the database and servers, operating system and database patches and system performance monitoring.

GIE Noumea is handling under 100,000 TEU/year and considered having Tideworks host all the applications at its datacentre in Seattle. While technically feasible, Tideworks' Harvey Bauer said relying on data communication between Noumea and the US west coast was not recommended and the savings in hardware would not be significant.

Tideworks is installing its entire TOS suite at Luka Koper in Slovenia

At Luka Koper, Tideworks will deploy its entire suite of TOS solutions including Mainsail, Spinnaker, Traffic Control, Forecast and Digital Bridge. Tideworks software will replace Luka Koper's Cosmos TOS for container operations and also manage its ro-ro and non-containerised cargo.

Tideworks said its "experience with similar large scale system migration projects" was a key factor in winning the contract.

"As a vital and growing port, it is important to ensure that Luka Koper has a comprehensive and fully-supported TOS in place. While migrating from one system to another can be a daunting undertaking for any organisation, Luka Koper believes that Tideworks will ensure that transitioning to a new TOS is efficient and cost-effective," said Boris Susmak, head of IT and communications business development at Luka Koper.

Tideworks software will be implemented in cooperation with Luka Koper's outsourcing IT technology company, Actual IT.

Both GIE Noumea and Luka Koper are scheduled to go live in the first quarter of 2012. □